

APICS Principles
Sales and Operations Planning

APICS Puget Sound Chapter

Supply Chains Never Stop Advancing – Neither Should You

Sales and Operations Planning
Discusses in detail the theory and practice of establishing an effective sales and operations planning (S&OP) process. This tactical planning provides an integrated, optimized plan for fulfilling customer needs and supporting the supply chain. Additional benefits include estimating production, and planning inventory targets.
Review the steps for preparing for and conducting the monthly S&OP meeting.

Attend this seminar and learn about:

- **Exploring** forecasting, how it feeds the S&OP process, benefits, and causes of failure
- **Understanding** the detailed planning process
- **Describing** how to determine product families
- **Understanding** S&OP planning inputs and outputs
- **Working** with an S&OP planning grid
- **Developing** a plan to implement the monthly S&OP planning meeting

Virtual Workshop - Join us with ZOOM!

By the conclusion of the seminar attendees will understand the principles and objectives of Sales and Operations Planning, and how forecasting supports its success.

4 Continuing Education (CE) Credits

APICS Principles Sales and Operations Planning
March 17, 8:30 am – 12:30 pm, Pacific Time

Location: At your computer, join us with ZOOM

Cost: Member $195 / Non-Member $255
Team Special: *3 or more, one person attends free!*

Registration Deadline: March 15, 2021

Attendance is limited. Sign up now to reserve your seat!

Register at https://apics-ps.org/meetinginfo.php. Follow the Puget Sound Chapter on LinkedIn, Twitter, or Facebook for more information and updates. Questions? info@apics-ps.org.